

Where is doForms Being Used?

In Field Forces Everywhere





Residential Services

- **A lawn-care service** uses doForms to dispatch jobs to its crews every day, time-stamp when crews arrive and leave the job site, photo-document the services being provided, obtain customer verification that the work was performed, and send this information back to the office and a signed PDF to the customer.
- **A window replacement company** uses doForms to GPS-stamp the locations to be serviced, photo-document damage and specify what work is to be performed, rapidly complete quotes using drop-down parts and labor lists and in-form calculations, and even obtain customer signature to proceed while still on site.
- **A painting company** uses doForms to enable on-the-site job crews to radically speed up the time it takes to fill out purchase orders and receive manager approval – reducing downtime and job disruption due to lack of necessary materials.



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We receive positive feedback from our Territory Managers who use the app every day. Prior to using doForms, we were using Excel based spreadsheets. Now we've reduced or eliminated our errors completely.

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Brett Barry
Team Leader, Retail Development
Nestlé Purina PetCare

 Nestlé PURINA.

Site and Facilities Inspection & Maintenance

- **A large international QSR restaurant** uses doForms to monitor its franchisees' restaurants. Unsatisfactory results are documented with doForms in-form sketch-on-photo functions. doForms self-scoring survey capabilities automatically calculate each location's score, which is sent to the franchisee and headquarters.
- **A branch of the U.S. military** is using doForms to inspect its bases, and reports it has cut the time it takes to complete and document its inspections by over 75%.
- **An international telecommunications company** is using doForms on every continent except Antarctica to inspect its cell towers. doForms works even in the most remote locations, storing information on the device until connectivity can be established.
- **A company that performs fire safety inspections** uses doForms to ensure fire safety compliance and fully document any issues at residences, businesses, and casinos throughout the greater Las Vegas area. They also use doForms scheduling and tracking capabilities to schedule crews, track their locations in real time, and manage workflow, payroll, invoicing, and customer service activities.





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Moving to doForms allowed us to streamline work order communications from building and maintenance crews to the back office. The efficiencies gained translate to significant cost savings.

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Rob Mote
Jones Lang LaSalle



Transportation & Delivery



- **A large East Coast seafood company** uses doForms to document the amount, price, and type of seafood it obtains from suppliers, and to schedule and document deliveries (time arrived, location, amount, products, and pricing). The form allows drivers to obtain customer signatures, document issues, and immediately email a signed, time-stamped, and branded/formatted statement to the customer.
- **A truck leasing company** uses doForms unlimited photos and time-stamping capabilities to document damage and wear on its leased vehicles periodically over the life of the lease – and ask the lessee to pay for damages at that time. Prior to doForms, the company could only afford to inspect trucks at the end of the lease – and had to forgive damages because the customers demanded this in exchange for signing a new lease.
- **Every new car leaving Japan** is inspected using doForms by JEVIC (“Japan Export Vehicle Inspection Company”) for compliance with global regulatory requirements (i.e., radiation, biosecurity, roadworthiness, odometer readings).



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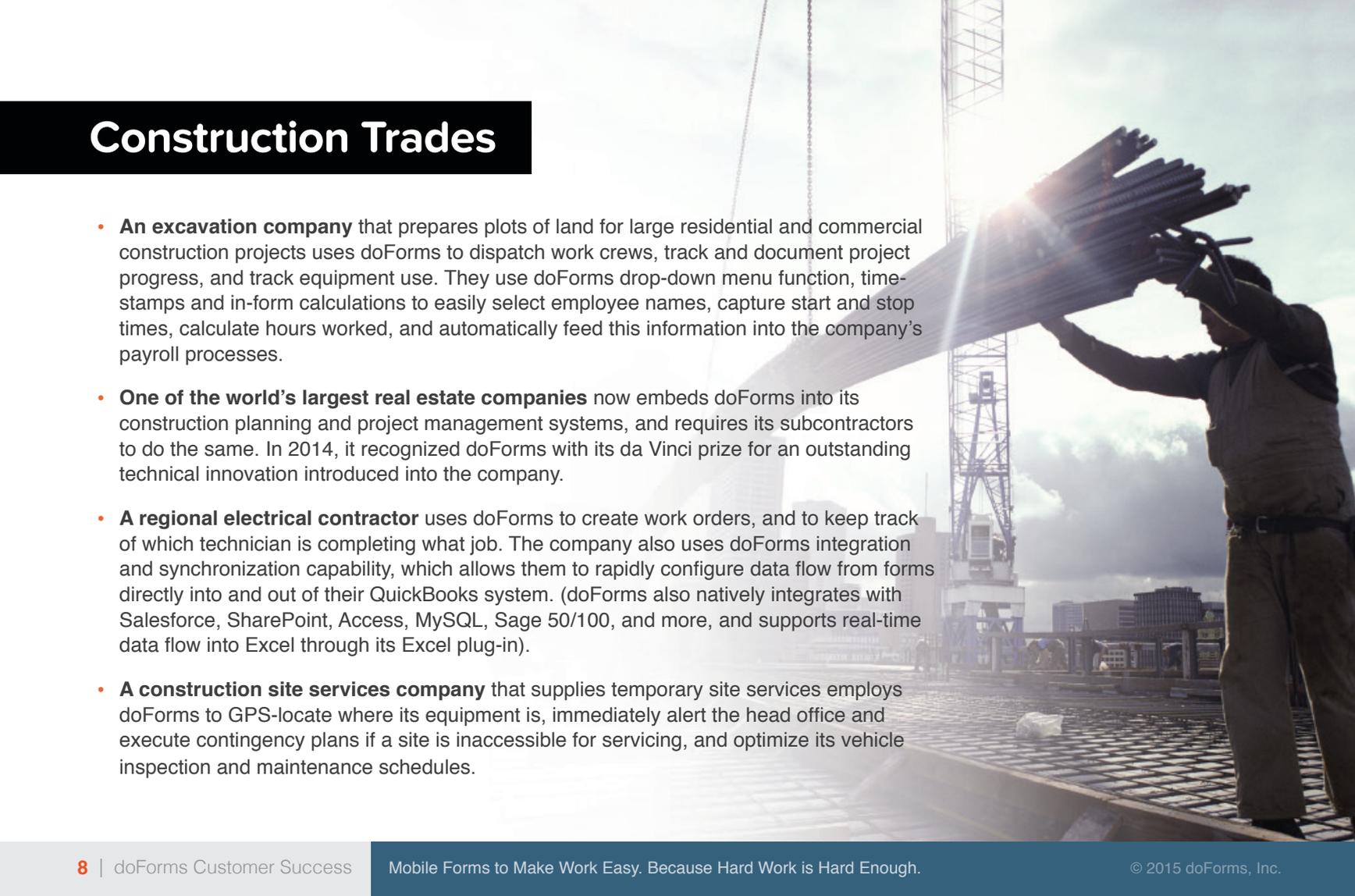
It now takes 40% less time to collect and file the information currently used in our program. Our reports are more detailed than before as well as never missing any information required for these reports. I'd like to say a big thank you for developing this software.

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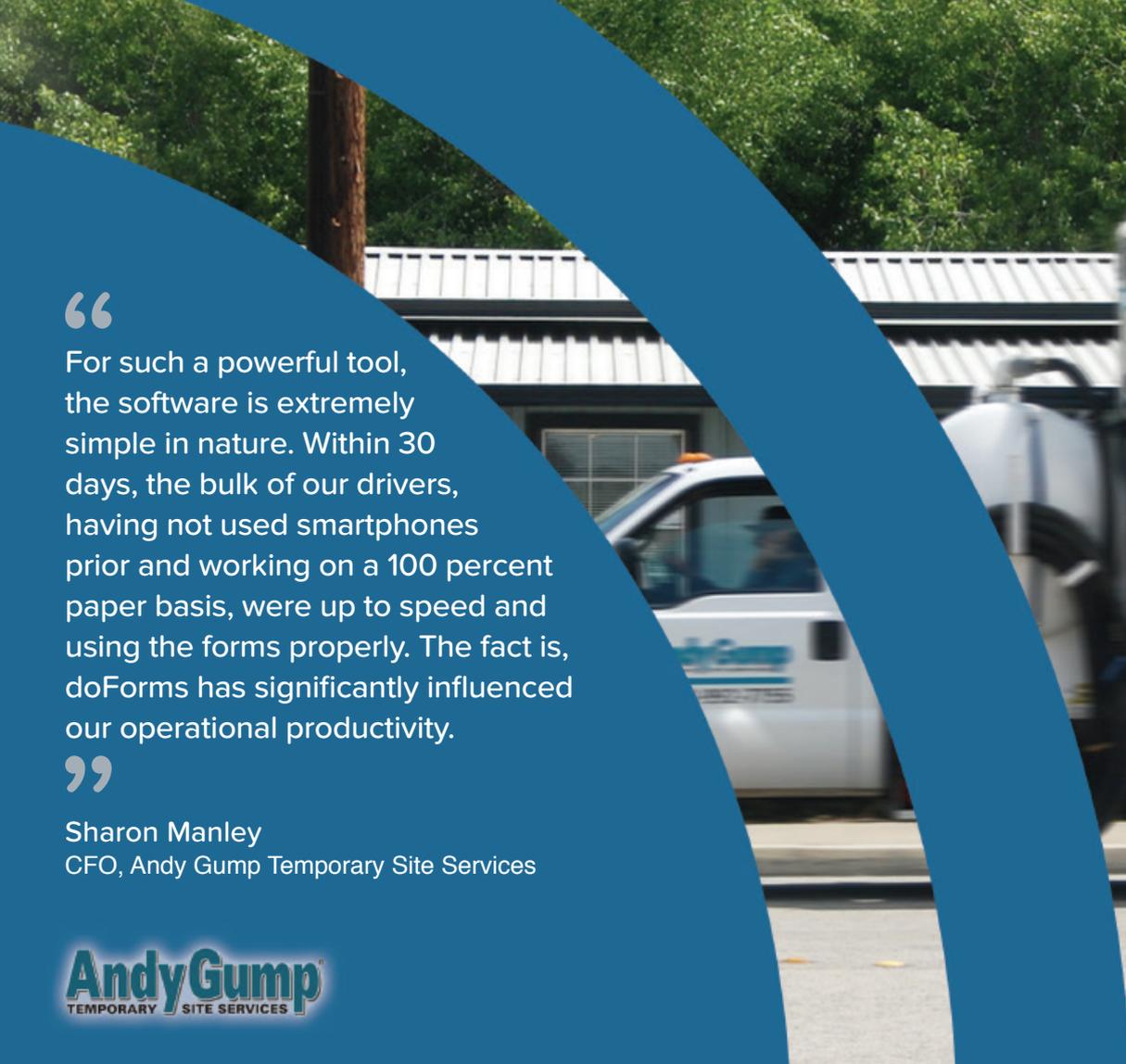
Bob Nielsen
Corporate Compliance Manager, The Mainroad Group



Construction Trades



- **An excavation company** that prepares plots of land for large residential and commercial construction projects uses doForms to dispatch work crews, track and document project progress, and track equipment use. They use doForms drop-down menu function, time-stamps and in-form calculations to easily select employee names, capture start and stop times, calculate hours worked, and automatically feed this information into the company's payroll processes.
- **One of the world's largest real estate companies** now embeds doForms into its construction planning and project management systems, and requires its subcontractors to do the same. In 2014, it recognized doForms with its da Vinci prize for an outstanding technical innovation introduced into the company.
- **A regional electrical contractor** uses doForms to create work orders, and to keep track of which technician is completing what job. The company also uses doForms integration and synchronization capability, which allows them to rapidly configure data flow from forms directly into and out of their QuickBooks system. (doForms also natively integrates with Salesforce, SharePoint, Access, MySQL, Sage 50/100, and more, and supports real-time data flow into Excel through its Excel plug-in).
- **A construction site services company** that supplies temporary site services employs doForms to GPS-locate where its equipment is, immediately alert the head office and execute contingency plans if a site is inaccessible for servicing, and optimize its vehicle inspection and maintenance schedules.



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For such a powerful tool, the software is extremely simple in nature. Within 30 days, the bulk of our drivers, having not used smartphones prior and working on a 100 percent paper basis, were up to speed and using the forms properly. The fact is, doForms has significantly influenced our operational productivity.

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Sharon Manley
CFO, Andy Gump Temporary Site Services

Andy Gump
TEMPORARY SITE SERVICES



Government & Utilities

- **One of the largest West Coast utilities** employs doForms in its gas transmission operations for maintenance and inspection services. They say, “We can save money and training by having trained people do analysis on the data rather than spend time collecting it in the field.”
- **One of the largest public schools systems in the U.S.** uses doForms to track and QA janitorial services in its schools, monitor equipment and cleaning materials usage, and document, prioritize, and schedule maintenance and repairs.
- **The local government of a small city in Georgia** employs doForms in many areas. They say, “We are able to create mobile applications that allow our departments to manage work orders throughout the city. It provides us with a more efficient way of collecting data and distributing our work force. By using doForms, we are able to save time and money.”

Professional Services

- **A large, global expert services firm** uses doForms in performing energy utilization audits for utilities companies. The audits involved large and cumbersome paper-based surveys with associated photographs, notes and spreadsheets. These were error-prone, complicated and non-standard. doForms enabled the firm to standardize and simplify the diverse forms, increasing data validity and decreasing time-to-data capture.
- **A South American consulting firm** uses doForms for surveying customers and retail sites in the field. They quickly build forms to capture field data, in Spanish, English and Portuguese, without IT involvement. The ongoing, automatic upload of data and integrated flow into Excel spreadsheets has dramatically reduced the time it takes to gather and interpret data from the field – while also reducing manual data input and error.





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